

Atlanta Housing Market Statistics
As Of
12/31/15

	N Dekalb (Not Including Dunwoody)	Buckhead & Sandy Springs ITP	West Cobb Including Vinings	East Cobb	Sandy Springs OTP and Dunwoody	North Fulton North of the River	Forsyth County East of 400	Forsyth County West of 400	North Gwinnett (North of I-85)	South Gwinnett (South of I-85)	South Cherokee	North Metro Atlanta	All of Metro Atlanta
Average Sales Price													
12/31/15	351,177	991,626	244,380	349,736	507,495	445,553	366,244	299,925	287,482	199,556	250,767	322,071	266,949
Price Change													
Since last qtr	1.4%	0.9%	0.5%	1.6%	0.5%	2.0%	1.5%	1.4%	2.0%	1.1%	0.5%	1.1%	1.2%
1 Yr	7.7%	10.7%	5.0%	4.7%	6.0%	7.2%	4.7%	4.0%	9.0%	8.7%	7.3%	5.6%	6.3%
2 Yr	13.5%	21.3%	14.1%	12.7%	14.0%	12.7%	14.0%	14.9%	13.7%	23.2%	18.3%	13.3%	15.7%
3 Yr	38.7%	32.0%	46.0%	23.0%	28.5%	25.4%	22.8%	34.3%	34.3%	60.9%	34.9%	38.4%	45.3%
5 Yr	37.4%	29.1%	29.8%	18.4%	18.2%	19.7%	18.3%	25.0%	17.2%	37.8%	24.1%	27.2%	33.3%
10 Yr	20.1%	29.3%	3.4%	12.7%	7.9%	15.3%	8.7%	10.7%	3.7%	-1.2%	4.9%	11.9%	4.6%
Price Index (Base Yr 3/1/02)													
12/31/15	1.403	1.628	1.260	1.477	1.410	1.418	1.391	1.507	1.353	1.163	1.292	1.358	1.232
12/31/05	1.168	1.260	1.218	1.311	1.307	1.230	1.279	1.361	1.304	1.178	1.232	1.214	1.177
Average	1.129	1.304	1.090	1.277	1.240	1.213	1.229	1.296	1.203	1.016	1.125	1.148	1.053
Number of Units Sold Price Pt													
<\$160k	703	5	1,916	288	1	32	199	110	530	2,647	750	7,578	20,796
\$160k-\$250k	673	2	2,195	856	43	586	317	732	1,378	3,229	1,395	11,668	17,315
\$250k-\$300k	451	7	721	378	45	471	321	405	568	773	465	4,778	6,358
\$300k-\$500k	1,142	159	1,357	908	569	1,594	859	730	858	675	773	10,295	12,373
\$500k-\$1Million	680	529	287	456	344	1,049	357	136	212	72	124	4,650	5,051
>\$1Million	52	395	28	56	35	113	20	0	47	2	5	850	891
Total	3,701	1,097	6,504	2,942	1,037	3,845	2,073	2,113	3,593	7,398	3,512	39,819	62,784
Pct of Units Sold Price Pt													
<\$160k	19.0%	0.5%	29.5%	9.8%	0.1%	0.8%	9.6%	5.2%	14.8%	35.8%	21.4%	19.0%	33.1%
\$160k-\$250k	18.2%	0.2%	33.7%	29.1%	4.1%	15.2%	15.3%	34.6%	38.4%	43.6%	39.7%	29.3%	27.6%
\$250k-\$300k	12.2%	0.6%	11.1%	12.8%	4.3%	12.2%	15.5%	19.2%	15.8%	10.4%	13.2%	12.0%	10.1%
\$300k-\$500k	30.9%	14.5%	20.9%	30.9%	54.9%	41.5%	41.4%	34.5%	23.9%	9.1%	22.0%	25.9%	19.7%
\$500k-\$1Million	18.4%	48.2%	4.4%	15.5%	33.2%	27.3%	17.2%	6.4%	5.9%	1.0%	3.5%	11.7%	8.0%
>\$1Million	1.4%	36.0%	0.4%	1.9%	3.4%	2.9%	1.0%	0.0%	1.3%	0.0%	0.1%	2.1%	1.4%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Current Inventory by Price Point													
<\$160k	164	0	283	37	1	1	36	13	50	342	75	1,152	4,833
\$160k-\$250k	93	0	314	100	1	35	36	68	156	696	173	1,703	3,894
\$250k-\$300k	44	1	165	51	6	46	59	83	106	271	112	971	1,793
\$300k-\$500k	155	28	366	136	73	242	226	289	297	297	249	2,444	3,932
\$500k-\$1Million	218	139	214	190	140	403	133	96	188	78	125	2,037	2,601
>\$1Million	50	284	42	71	56	174	26	6	83	8	23	897	1,104
Total	724	452	1,384	585	277	901	516	555	880	1,692	757	9,204	18,157
Months Supply of Inventory by Price Point													
<\$160k	2.8	0.0	1.8	1.5	12.0	0.4	2.2	1.4	1.1	1.6	1.2	1.8	2.8
\$160k-\$250k	1.7	0.0	1.7	1.4	0.3	0.7	1.4	1.1	1.4	2.6	1.5	1.8	2.7
\$250k-\$300k	1.2	1.7	2.7	1.6	1.6	1.2	2.2	2.5	2.2	4.2	2.9	2.4	3.4
\$300k-\$500k	1.6	2.1	3.2	1.8	1.5	1.8	3.2	4.8	4.2	5.3	3.9	2.8	3.8
\$500k-\$1Million	3.8	3.2	8.9	5.0	4.9	4.6	4.5	8.5	10.6	13.0	12.1	5.3	6.2
>\$1Million	11.5	8.6	18.0	15.2	19.2	18.5	15.6	0.0	21.2	48.0	55.2	12.7	14.9
Total	2.3	4.9	2.6	2.4	3.2	2.8	3.0	3.2	2.9	2.7	2.6	2.8	3.5

Compiled by:



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