

Atlanta Housing Market Statistics

As Of

03/31/16

	N Dekalb (Not Including Dunwoody)	Buckhead & Sandy Springs ITP	West Cobb Including Vinings	East Cobb	Sandy Springs OTP and Dunwoody	North Fulton North of the River	Forsyth County East of 400	Forsyth County West of 400	North Gwinnett (North of I-85)	South Gwinnett (South of I-85)	South Cherokee	North Metro Atlanta	All of Metro Atlanta
Average Sales Price													
03/31/16	358,384	1,005,584	248,445	355,704	517,058	453,066	365,752	304,887	292,143	201,392	252,915	325,480	269,299
Price Change													
Since last qtr	2.1%	1.4%	1.7%	1.7%	1.9%	1.7%	-0.1%	1.7%	1.6%	0.9%	0.9%	1.1%	0.9%
1 Yr	9.1%	8.9%	5.6%	5.5%	6.7%	9.3%	3.1%	4.6%	8.1%	7.2%	6.3%	5.3%	5.8%
2 Yr	13.7%	21.7%	13.6%	13.5%	13.6%	12.5%	11.9%	14.4%	15.8%	20.1%	15.4%	12.3%	14.0%
3 Yr	35.7%	31.5%	41.3%	23.2%	29.7%	23.4%	22.0%	32.8%	30.7%	53.7%	32.9%	33.6%	39.6%
5 Yr	42.6%	30.0%	35.7%	21.1%	23.6%	22.2%	25.0%	30.4%	22.7%	44.2%	27.5%	31.0%	36.9%
10 Yr	20.6%	27.8%	4.2%	13.4%	8.0%	16.7%	7.1%	11.1%	3.9%	-1.2%	4.4%	12.2%	5.1%
Price Index (Base Yr 3/1/02)													
03/31/16	1.432	1.651	1.281	1.503	1.437	1.442	1.389	1.532	1.375	1.174	1.303	1.373	1.243
03/31/06	1.187	1.292	1.228	1.325	1.331	1.236	1.297	1.379	1.322	1.188	1.248	1.223	1.182
Average	1.134	1.310	1.093	1.281	1.244	1.217	1.231	1.300	1.206	1.018	1.128	1.152	1.057
Number of Units Sold Price Pt													
<\$160k	696	6	1,875	274	1	33	193	95	498	2,621	723	7,393	20,697
\$160k-\$250k	683	1	2,219	844	36	536	308	719	1,372	3,386	1,461	11,807	17,935
\$250k-\$300k	449	5	755	385	42	475	332	414	578	821	515	4,937	6,558
\$300k-\$500k	1,223	155	1,403	930	552	1,613	887	765	923	715	813	10,646	12,822
\$500k-\$1Million	723	510	316	485	357	1,096	360	147	218	70	137	4,834	5,241
>\$1Million	63	389	28	56	38	120	18	0	53	2	5	886	924
Total	3,837	1,066	6,596	2,974	1,026	3,873	2,098	2,140	3,642	7,615	3,654	40,503	64,177
Pct of Units Sold Price Pt													
<\$160k	18.1%	0.6%	28.4%	9.2%	0.1%	0.9%	9.2%	4.4%	13.7%	34.4%	19.8%	18.3%	32.2%
\$160k-\$250k	17.8%	0.1%	33.6%	28.4%	3.5%	13.8%	14.7%	33.6%	37.7%	44.5%	40.0%	29.2%	27.9%
\$250k-\$300k	11.7%	0.5%	11.4%	12.9%	4.1%	12.3%	15.8%	19.3%	15.9%	10.8%	14.1%	12.2%	10.2%
\$300k-\$500k	31.9%	14.5%	21.3%	31.3%	53.8%	41.6%	42.3%	35.7%	25.3%	9.4%	22.2%	26.3%	20.0%
\$500k-\$1Million	18.8%	47.8%	4.8%	16.3%	34.8%	28.3%	17.2%	6.9%	6.0%	0.9%	3.7%	11.9%	8.2%
>\$1Million	1.6%	36.5%	0.4%	1.9%	3.7%	3.1%	0.9%	0.0%	1.5%	0.0%	0.1%	2.2%	1.4%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Current Inventory by Price Point													
<\$160k	120	0	185	16	0	1	31	6	29	234	36	806	3,911
\$160k-\$250k	70	0	240	67	0	26	35	65	108	653	138	1,429	3,572
\$250k-\$300k	54	0	114	40	6	20	51	83	84	297	102	863	1,747
\$300k-\$500k	193	23	390	196	91	228	250	350	270	366	280	2,732	4,393
\$500k-\$1Million	279	162	280	253	159	544	220	106	195	101	128	2,550	3,222
>\$1Million	58	380	57	81	69	203	40	12	91	5	18	1,111	1,320
Total	774	565	1,266	653	325	1,022	627	622	777	1,656	702	9,491	18,165
Months Supply of Inventory by Price Point													
<\$160k	2.1	0.0	1.2	0.7	0.0	0.4	1.9	0.8	0.7	1.1	0.6	1.3	2.3
\$160k-\$250k	1.2	0.0	1.3	1.0	0.0	0.6	1.4	1.1	0.9	2.3	1.1	1.5	2.4
\$250k-\$300k	1.4	0.0	1.8	1.2	1.7	0.5	1.8	2.4	1.7	4.3	2.4	2.1	3.2
\$300k-\$500k	1.9	1.8	3.3	2.5	2.0	1.7	3.4	5.5	3.5	6.1	4.1	3.1	4.1
\$500k-\$1Million	4.6	3.8	10.6	6.3	5.3	6.0	7.3	8.7	10.7	17.3	11.2	6.3	7.4
>\$1Million	11.0	11.7	24.4	17.4	21.8	20.3	26.7	0.0	20.6	30.0	43.2	15.0	17.1
Total	2.4	6.4	2.3	2.6	3.8	3.2	3.6	3.5	2.6	2.6	2.3	2.8	3.4

Compiled by:



[Http://www.ostenson.com](http://www.ostenson.com)
info@ostenson.com
 (678) 528-9510