

# Atlanta Housing Market Statistics

As Of

09/30/17

	N Dekalb (Not Including Dunwoody)	Buckhead & Sandy Springs ITP	West Cobb Including Vinings	East Cobb	Sandy Springs OTP and Dunwoody	North Fulton North of the River	Forsyth County East of 400	Forsyth County West of 400	North Gwinnett (North of I-85)	South Gwinnett (South of I-85)	South Cherokee	North Metro Atlanta	All of Metro Atlanta
<b>Average Sales Price</b>													
09/30/17	386,498	1,036,926	273,725	372,776	562,540	481,512	392,129	334,620	321,291	227,129	286,402	349,014	287,271
<b>Price Change</b>													
Since last qtr	0.7%	-0.5%	1.8%	-0.3%	0.9%	1.2%	1.2%	2.1%	-0.1%	1.4%	2.5%	1.0%	1.0%
1 Yr	2.9%	1.0%	6.3%	1.4%	8.3%	2.6%	5.1%	6.1%	3.5%	7.8%	8.7%	4.4%	4.3%
2 Yr	11.5%	5.5%	12.6%	8.3%	11.4%	10.2%	8.7%	13.2%	14.0%	15.0%	14.8%	9.6%	8.9%
3 Yr	20.2%	20.0%	20.4%	13.5%	19.4%	16.9%	13.5%	18.8%	24.4%	27.4%	24.7%	16.7%	16.9%
5 Yr	59.6%	43.3%	70.5%	32.9%	44.6%	36.0%	33.6%	50.5%	55.4%	90.4%	56.2%	55.8%	63.3%
10 Yr	20.2%	15.3%	10.8%	8.0%	10.1%	13.2%	6.5%	9.2%	5.1%	7.0%	14.1%	11.9%	8.2%
<b>Price Index (Base Yr 3/1/02)</b>													
09/30/17	1.544	1.703	1.411	1.575	1.563	1.533	1.489	1.681	1.512	1.324	1.476	1.472	1.326
09/30/07	1.284	1.477	1.274	1.458	1.419	1.354	1.398	1.539	1.439	1.238	1.293	1.315	1.226
Average	1.171	1.347	1.118	1.307	1.268	1.244	1.252	1.330	1.232	1.042	1.154	1.178	1.079
<b>Number of Units Sold Price Pt</b>													
<\$160k	605	9	1,321	147	0	12	132	62	220	1,531	311	4,807	17,583
\$160k-\$250k	644	2	2,532	727	9	220	253	531	1,195	4,415	1,508	12,205	21,831
\$250k-\$300k	472	2	939	497	26	417	241	498	704	1,228	629	5,806	8,417
\$300k-\$500k	1,277	106	1,740	1,091	511	1,747	989	1,146	1,254	1,242	1,087	12,853	16,223
\$500k-\$1Million	934	526	466	504	420	1,139	418	213	294	98	201	5,760	6,400
>\$1Million	71	393	35	60	59	129	19	1	47	0	10	975	1,027
Total	4,003	1,038	7,033	3,026	1,025	3,664	2,052	2,451	3,714	8,514	3,746	42,406	71,481
<b>Pct of Units Sold Price Pt</b>													
<\$160k	15.1%	0.9%	18.8%	4.9%	0.0%	0.3%	6.4%	2.5%	5.9%	18.0%	8.3%	11.3%	24.6%
\$160k-\$250k	16.1%	0.2%	36.0%	24.0%	0.9%	6.0%	12.3%	21.7%	32.2%	51.9%	40.3%	28.8%	30.5%
\$250k-\$300k	11.8%	0.2%	13.4%	16.4%	2.5%	11.4%	11.7%	20.3%	19.0%	14.4%	16.8%	13.7%	11.8%
\$300k-\$500k	31.9%	10.2%	24.7%	36.1%	49.9%	47.7%	48.2%	46.8%	33.8%	14.6%	29.0%	30.3%	22.7%
\$500k-\$1Million	23.3%	50.7%	6.6%	16.7%	41.0%	31.1%	20.4%	8.7%	7.9%	1.2%	5.4%	13.6%	9.0%
>\$1Million	1.8%	37.9%	0.5%	2.0%	5.8%	3.5%	0.9%	0.0%	1.3%	0.0%	0.3%	2.3%	1.4%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
<b>Current Inventory by Price Point</b>													
<\$160k	64	0	122	8	0	3	15	4	9	90	25	438	2,727
\$160k-\$250k	104	1	282	82	0	17	35	54	109	681	124	1,515	4,129
\$250k-\$300k	61	0	215	76	2	23	56	101	120	338	135	1,151	2,317
\$300k-\$500k	262	26	533	281	89	324	272	402	371	553	368	3,590	5,605
\$500k-\$1Million	293	224	319	275	192	556	228	142	218	98	145	2,858	3,636
>\$1Million	71	379	62	81	76	217	37	6	95	10	16	1,151	1,367
Total	855	630	1,533	803	359	1,140	643	709	922	1,770	813	10,703	19,781
<b>Months Supply of Inventory by Price Point</b>													
<\$160k	1.3	0.0	1.1	0.7	0.0	3.0	1.4	0.8	0.5	0.7	1.0	1.1	1.9
\$160k-\$250k	1.9	6.0	1.3	1.4	0.0	0.9	1.7	1.2	1.1	1.9	1.0	1.5	2.3
\$250k-\$300k	1.6	0.0	2.7	1.8	0.9	0.7	2.8	2.4	2.0	3.3	2.6	2.4	3.3
\$300k-\$500k	2.5	2.9	3.7	3.1	2.1	2.2	3.3	4.2	3.6	5.3	4.1	3.4	4.1
\$500k-\$1Million	3.8	5.1	8.2	6.5	5.5	5.9	6.5	8.0	8.9	12.0	8.7	6.0	6.8
>\$1Million	12.0	11.6	21.3	16.2	15.5	20.2	23.4	72.0	24.3	0.0	19.2	14.2	16.0
Total	2.6	7.3	2.6	3.2	4.2	3.7	3.8	3.5	3.0	2.5	2.6	3.0	3.3

Compiled by:



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