

# Atlanta Housing Market Statistics

As Of

06/30/16

	N Dekalb (Not Including Dunwoody)	Buckhead & Sandy Springs ITP	West Cobb Including Vinings	East Cobb	Sandy Springs OTP and Dunwoody	North Fulton North of the River	Forsyth County East of 400	Forsyth County West of 400	North Gwinnett (North of I-85)	South Gwinnett (South of I-85)	South Cherokee	North Metro Atlanta	All of Metro Atlanta
<b>Average Sales Price</b>													
06/30/16	370,048	1,004,387	252,696	358,846	516,240	466,551	369,584	313,310	299,980	205,581	258,651	330,156	272,493
<b>Price Change</b>													
Since last qtr	3.3%	-0.1%	1.7%	0.9%	-0.2%	3.0%	1.0%	2.8%	2.7%	2.1%	2.3%	1.4%	1.2%
1 Yr	10.2%	4.6%	5.3%	4.9%	5.1%	10.0%	2.8%	7.3%	8.3%	6.1%	5.4%	4.7%	4.5%
2 Yr	15.5%	18.6%	12.6%	11.0%	9.7%	14.5%	9.5%	13.7%	17.2%	18.2%	14.8%	11.8%	12.7%
3 Yr	30.9%	25.4%	33.1%	20.6%	23.6%	22.8%	20.7%	28.8%	26.4%	45.8%	31.1%	26.5%	30.8%
5 Yr	47.5%	22.6%	45.3%	26.7%	22.6%	26.6%	27.9%	37.5%	34.9%	56.9%	36.6%	36.3%	42.9%
10 Yr	21.4%	24.9%	5.0%	12.0%	4.8%	17.5%	5.9%	11.8%	3.6%	-0.3%	5.8%	11.9%	5.3%
<b>Price Index (Base Yr 3/1/02)</b>													
06/30/16	1.478	1.649	1.303	1.516	1.434	1.485	1.404	1.574	1.411	1.199	1.333	1.392	1.257
06/30/06	1.217	1.320	1.240	1.354	1.369	1.264	1.325	1.408	1.362	1.202	1.260	1.245	1.195
Average	1.140	1.316	1.097	1.285	1.247	1.221	1.234	1.304	1.210	1.021	1.131	1.156	1.060
<b>Number of Units Sold Price Pt</b>													
<\$160k	668	5	1,816	248	2	24	185	85	434	2,475	657	6,991	20,561
\$160k-\$250k	667	0	2,224	806	30	461	309	726	1,284	3,666	1,537	11,922	18,694
\$250k-\$300k	419	2	793	405	43	450	332	457	599	948	561	5,168	6,985
\$300k-\$500k	1,275	142	1,477	983	544	1,609	952	880	990	803	852	11,175	13,560
\$500k-\$1Million	808	496	352	458	360	1,132	381	178	240	70	163	5,070	5,515
>\$1Million	66	379	26	65	37	126	16	0	53	1	8	913	951
Total	3,903	1,024	6,688	2,965	1,016	3,802	2,175	2,326	3,600	7,963	3,778	41,239	66,266
<b>Pct of Units Sold Price Pt</b>													
<\$160k	17.1%	0.5%	27.2%	8.4%	0.2%	0.6%	8.5%	3.7%	12.1%	31.1%	17.4%	17.0%	31.0%
\$160k-\$250k	17.1%	0.0%	33.3%	27.2%	3.0%	12.1%	14.2%	31.2%	35.7%	46.0%	40.7%	28.9%	28.2%
\$250k-\$300k	10.7%	0.2%	11.9%	13.7%	4.2%	11.8%	15.3%	19.6%	16.6%	11.9%	14.8%	12.5%	10.5%
\$300k-\$500k	32.7%	13.9%	22.1%	33.2%	53.5%	42.3%	43.8%	37.8%	27.5%	10.1%	22.6%	27.1%	20.5%
\$500k-\$1Million	20.7%	48.4%	5.3%	15.4%	35.4%	29.8%	17.5%	7.7%	6.7%	0.9%	4.3%	12.3%	8.3%
>\$1Million	1.7%	37.0%	0.4%	2.2%	3.6%	3.3%	0.7%	0.0%	1.5%	0.0%	0.2%	2.2%	1.4%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
<b>Current Inventory by Price Point</b>													
<\$160k	103	0	208	16	0	3	27	13	30	235	54	840	3,926
\$160k-\$250k	97	0	325	66	1	29	27	74	133	764	215	1,758	4,198
\$250k-\$300k	67	0	159	78	8	40	52	103	126	338	138	1,142	2,253
\$300k-\$500k	239	25	482	316	117	368	310	419	346	500	359	3,604	5,555
\$500k-\$1Million	348	217	300	303	210	684	262	116	252	109	167	3,101	3,934
>\$1Million	76	409	62	82	82	241	48	13	92	6	19	1,265	1,494
Total	930	651	1,536	861	418	1,365	726	738	979	1,952	952	11,710	21,360
<b>Months Supply of Inventory by Price Point</b>													
<\$160k	1.9	0.0	1.4	0.8	0.0	1.5	1.8	1.8	0.8	1.1	1.0	1.4	2.3
\$160k-\$250k	1.7	0.0	1.8	1.0	0.4	0.8	1.0	1.2	1.2	2.5	1.7	1.8	2.7
\$250k-\$300k	1.9	0.0	2.4	2.3	2.2	1.1	1.9	2.7	2.5	4.3	3.0	2.7	3.9
\$300k-\$500k	2.2	2.1	3.9	3.9	2.6	2.7	3.9	5.7	4.2	7.5	5.1	3.9	4.9
\$500k-\$1Million	5.2	5.3	10.2	7.9	7.0	7.3	8.3	7.8	12.6	18.7	12.3	7.3	8.6
>\$1Million	13.8	12.9	28.6	15.1	26.6	23.0	36.0	0.0	20.8	72.0	28.5	16.6	18.9
Total	2.9	7.6	2.8	3.5	4.9	4.3	4.0	3.8	3.3	2.9	3.0	3.4	3.9

Compiled by:



[Http://www.ostenson.com](http://www.ostenson.com)  
[info@ostenson.com](mailto:info@ostenson.com)  
 (678) 528-9510