

Atlanta Housing Market Statistics

As Of

09/30/16

	N Dekalb (Not Including Dunwoody)	Buckhead & Sandy Springs ITP	West Cobb Including Vinings	East Cobb	Sandy Springs OTP and Dunwoody	North Fulton North of the River	Forsyth County East of 400	Forsyth County West of 400	North Gwinnett (North of I-85)	South Gwinnett (South of I-85)	South Cherokee	North Metro Atlanta	All of Metro Atlanta
Average Sales Price													
09/30/16	375,614	1,026,185	257,434	367,764	519,381	469,101	373,010	315,516	310,397	210,678	263,395	334,376	275,543
Price Change													
Since last qtr	1.5%	2.2%	1.9%	2.5%	0.6%	0.5%	0.9%	0.7%	3.5%	2.5%	1.8%	1.3%	1.1%
1 Yr	8.4%	4.4%	5.9%	6.9%	2.8%	7.3%	3.4%	6.7%	10.1%	6.7%	5.6%	5.0%	4.5%
2 Yr	16.8%	18.8%	13.3%	12.0%	10.2%	13.9%	8.0%	12.0%	20.2%	18.2%	14.7%	11.8%	12.2%
3 Yr	25.5%	24.2%	26.5%	20.4%	18.7%	20.8%	18.2%	25.6%	25.4%	38.2%	29.0%	21.2%	24.0%
5 Yr	51.2%	24.7%	54.1%	32.9%	28.5%	29.3%	29.5%	43.7%	49.3%	70.4%	45.6%	43.3%	50.3%
10 Yr	20.5%	20.1%	4.8%	13.9%	3.1%	16.2%	5.8%	10.1%	5.5%	1.2%	6.5%	11.6%	5.6%
Price Index (Base Yr 3/1/02)													
09/30/16	1.500	1.685	1.327	1.554	1.443	1.493	1.417	1.585	1.460	1.228	1.357	1.410	1.271
09/30/06	1.245	1.403	1.267	1.365	1.399	1.285	1.339	1.440	1.384	1.213	1.274	1.263	1.203
Average	1.147	1.323	1.101	1.290	1.251	1.226	1.237	1.309	1.214	1.025	1.135	1.160	1.064
Number of Units Sold Price Pt													
<\$160k	580	2	1,736	201	3	18	207	83	354	2,259	605	6,420	19,860
\$160k-\$250k	654	0	2,221	763	25	406	268	727	1,232	3,951	1,565	12,011	19,359
\$250k-\$300k	396	1	840	396	42	442	288	502	633	1,041	587	5,320	7,283
\$300k-\$500k	1,268	132	1,516	992	541	1,609	995	955	1,085	909	884	11,565	14,191
\$500k-\$1Million	790	491	375	472	370	1,132	389	178	254	77	174	5,133	5,614
>\$1Million	67	381	30	66	38	122	16	0	54	0	10	921	957
Total	3,755	1,007	6,718	2,890	1,019	3,729	2,163	2,445	3,612	8,237	3,825	41,370	67,264
Pct of Units Sold Price Pt													
<\$160k	15.4%	0.2%	25.8%	7.0%	0.3%	0.5%	9.6%	3.4%	9.8%	27.4%	15.8%	15.5%	29.5%
\$160k-\$250k	17.4%	0.0%	33.1%	26.4%	2.5%	10.9%	12.4%	29.7%	34.1%	48.0%	40.9%	29.0%	28.8%
\$250k-\$300k	10.5%	0.1%	12.5%	13.7%	4.1%	11.9%	13.3%	20.5%	17.5%	12.6%	15.3%	12.9%	10.8%
\$300k-\$500k	33.8%	13.1%	22.6%	34.3%	53.1%	43.1%	46.0%	39.1%	30.0%	11.0%	23.1%	28.0%	21.1%
\$500k-\$1Million	21.0%	48.8%	5.6%	16.3%	36.3%	30.4%	18.0%	7.3%	7.0%	0.9%	4.5%	12.4%	8.3%
>\$1Million	1.8%	37.8%	0.4%	2.3%	3.7%	3.3%	0.7%	0.0%	1.5%	0.0%	0.3%	2.2%	1.4%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Current Inventory by Price Point													
<\$160k	130	0	218	12	0	0	14	13	23	258	54	854	4,114
\$160k-\$250k	115	0	347	117	1	24	42	59	161	743	215	1,854	4,317
\$250k-\$300k	73	0	172	83	5	57	64	109	152	349	142	1,232	2,283
\$300k-\$500k	221	32	508	276	108	369	297	433	361	495	356	3,579	5,386
\$500k-\$1Million	330	207	293	252	176	570	251	125	229	92	148	2,836	3,614
>\$1Million	64	361	53	82	76	231	34	10	69	5	17	1,108	1,331
Total	933	600	1,591	822	366	1,251	702	749	995	1,942	932	11,463	21,045
Months Supply of Inventory by Price Point													
<\$160k	2.7	0.0	1.5	0.7	0.0	0.0	0.8	1.9	0.8	1.4	1.1	1.6	2.5
\$160k-\$250k	2.1	0.0	1.9	1.8	0.5	0.7	1.9	1.0	1.6	2.3	1.6	1.9	2.7
\$250k-\$300k	2.2	0.0	2.5	2.5	1.4	1.5	2.7	2.6	2.9	4.0	2.9	2.8	3.8
\$300k-\$500k	2.1	2.9	4.0	3.3	2.4	2.8	3.6	5.4	4.0	6.5	4.8	3.7	4.6
\$500k-\$1Million	5.0	5.1	9.4	6.4	5.7	6.0	7.7	8.4	10.8	14.3	10.2	6.6	7.7
>\$1Million	11.5	11.4	21.2	14.9	24.0	22.7	25.5	0.0	15.3	0.0	20.4	14.4	16.7
Total	3.0	7.1	2.8	3.4	4.3	4.0	3.9	3.7	3.3	2.8	2.9	3.3	3.8

Compiled by:



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